

ALL ADVISOR MEETING

SEPTEMBER 22, 2026

MEET YOUR STATE STAFF



Karmen Warner
Executive Director



Courtney Burger
Associate Director



Jessa Nocis
Board Chair



Gary Milbradt
Director of Student
Development



Veronika (Vee) Pohl
Director of
Communications



Amber Waldner
State Office Program
Support

MEET YOUR 2026-27 STATE OFFICERS



Alex Philips
President



Abby Hill
Vice President



Kinley Hardwick
Secretary



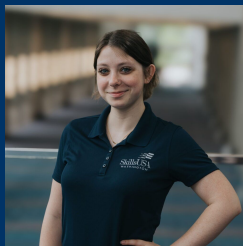
Daniel Hassell
Treasurer



Bettie Rae Woolworth
Director of Public
Relations



Marie Montano
Central Region
Representative



Lana Messenger
Eastern Region
Representative



Juniper Huntley-Stern
Olympic & Southwestern
Regions Representative



Isaac Lyon
Puget Sound Region
Representative

SOUTHWEST REGIONAL COORDINATORS



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Mark Morris High
School



Nathan Younger
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OLYMPIC REGIONAL COORDINATORS



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PUGET SOUND SOUTH REGIONAL COORDINATORS



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Pierce County Skills
Center



Adam Scroggins
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CENTRAL REGIONAL COORDINATOR



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EASTERN REGIONAL COORDINATORS



Brandon McDaniel
Newport High School



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PUGET SOUND NORTH REGIONAL COORDINATORS



Brian Long
Arlington High School



Logan McKay
Regional Apprenticeship
Pathways

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WHAT'S NEW AT SKILLSUSA WASHINGTON?

Regional competition updates, state expectations and student opportunities for 2026-27

RESOURCES + ACCESS

- **Advisor Checklist**
- Technical Standards
- **Pathful access continues year over year**
 - Guest speakers, assignments, student modules, professional development and student portfolios
- **Regional contest resources arrive earlier this year**
 - **Release Date: December 4**

SLSC + COMPETITION UPDATES

- Boeing Assembler Event held live at SLSC
- Friday night "Chapter Night"
- **Required Thursday night orientation**
 - **Missing orientation results in a 25-point deduction.**
- Select contests may hold virtual meetings before SLSC. Watch the app and website for details.
- Alternates at SLSC: registration and participation guidance to come.
- Transportation will not be offered.

STUDENT OPPORTUNITIES

- Courtesy Corps
- Recap video involvement
- Diesel contest offering
- SkillsUSA Lettering Program guidelines
- Regional scholarship - Level UP 100

ALL HOST MEETING

- **October 6, 4 PM - 6 PM**, via Zoom



View all
SkillsUSA
Washington
Events



ADVISOR CHECKLIST

A month-by-month guide to the key **SkillsUSA Washington** dates, deadlines, and advisor actions.

SEPTEMBER 2026

- ☐ Attend the All Advisor Meeting (Sept. 22, 4 PM - 6 PM, PST)
- ☐ If participating, prepare students for WLTI (Sept. 26-30)

OCTOBER 2026

- ☐ If hosting a regional contest, attend the All Regional Hosts Meeting (Oct. 6, 4 PM - 6 PM, PST)
- ☐ Review Washington-only Design Challenges when announced (Oct. 14)
- ☐ Confirm your school as a regional contest host, if applicable

☒ REGIONAL CONTEST HOST DEADLINE - OCT. 31, 5 PM, PST

NOVEMBER 2026

- ☐ Share the Weld Onward Scholarship with eligible welding students (opens Nov. 1)
- ☐ Support or attend Bowties & Blueprints, the 2nd Annual Gala (Nov. 5, 5:30 PM - 8:15 PM, PST)
- ☐ Register students for Regional Conferences (opens Nov. 11 and closes Dec. 2 at 5 PM, PST)

DECEMBER 2026

- ☐ Share the More Better Scholarship with eligible members (opens Dec. 2)
- ☐ Regional Competition Resources Become Available (Dec. 4, by EOD)

☒ REGIONAL CONTEST REGISTRATION CLOSING - DEC. 2, 5 PM, PST

JANUARY 2027

- ☐ Weld Onward Scholarship closes/New Year, New Limits Scholarship opens (Jan. 1)
- ☐ New Year, New Limits Scholarship closes (Jan. 31)

☒ REGIONAL CONTESTS & DESIGN CHALLENGES DUE - JAN. 31, 5 PM, PST

FEBRUARY 2027

- ☐ Celebrate SkillsUSA Week (Feb. 1-5)
- ☐ Submit Chapter Excellence Program materials (Feb. 3)
- ☐ Submit Advisor of the Year nominations (Feb. 3)
- ☐ More Better Scholarship Closes (Feb. 3)
- ☐ Watch the SLSC Draft (Feb. 11, 9 AM - 9:30 AM, PST)
- ☐ Share the Rhonda Downing Memorial Scholarship (Feb. 11-18)

☒ SLSC REGISTRATION OPENS FEB. 11 AND CLOSING FEB. 18, 5 PM, PST

MARCH 2027

- ☐ Prepare competitors, required paperwork and travel for SLSC
- ☐ Attend State Leadership & Skills Conference (Mar. 25-27)
- ☐ Register NLSC qualifiers (opens Mar. 27 and closes Apr. 7, 5 PM, PST)
- ☐ Share Road to Atlanta Scholarship (opens Mar. 27)

APRIL 2027

- ☐ Road to Atlanta Scholarship (closes Apr. 7)

☒ NLSC REGISTRATION CLOSING - APR. 7, 5 PM, PST

MAY 2027

- ☐ Celebrate SkillsUSA National Signing Day (May 5)
- ☐ Finalize NLSC travel, competitor preparation and chapter communications

JUNE 2027

- ☐ Attend National Leadership & Skills Conference (Jun. 21-25)
- ☐ Celebrate your chapter's accomplishments and begin transition planning for next year

After successful registration, QuickBooks invoices will be emailed to you from our State Office. No merchant fees will be applied.

PROGRAM OF EVENTS

SHOP | JOIN | DONATE | CONTACT

PATHFUL | REGISTER / LOGIN

SkillsUSA
WASHINGTON

WHO WE ARE ▾ REGIONS ▾ **EVENTS ▾** COMPETITIONS ▾ RESOURCES ▾ SUPPORT US ▾ JOIN ▾ 🔍

AVAILABLE NOW

Program of Events

Our 2026-2027 Program of Events is now available for download. We can't wait to kick off another fantastic year with you all! Don't wait—plan out your entire year now and stay ahead of the game!

View the Program of Events →

- Our Spotlight Events
- 2026-27 Advisor Checklist
- 2026-27 Program Of Events**
- Bowties & Blueprints – 2nd Annual Gala
- Regional Leadership & Skills Conferences
- SLSC Draft
- State Leadership & Skills Conference
- National Leadership & Skills Conference
- All Events

01
02
03
04

2026-27 KEY DATES

Registration windows, conference dates and membership deadlines.

NOV 11 - DEC 2

Regional Registration

Closes at 5 PM, PST

JAN 31

Regional Contests Conclude

Leadership and Technical

FEB 11-18

SLSC Registration

Closes at 5 PM, PST

MAR 1

Membership Deadline

For state and national membership

MAR 25-27

SLSC

Tacoma & Lakewood

MAR 27 - APR 7

NLSC Registration

Closes at 5 PM, PST

JUNE 21-25 | **NLSC** | Atlanta, GA

FLOW OF THE YEAR

From membership registration through NLSC

1

BUILD MEMBERSHIP

Register student and professional members in your training program.

2

REGISTER FOR REGIONALS

Complete preliminary competition if your contest requires it.

3

REVIEW THE SLSC DRAFT

Confirm who earned an invitation to compete at SLSC.

4

REGISTER FOR SLSC

Register invited students and participating advisors.

5

REGISTER FOR NLSC

Register qualifying student and participating advisors.

WHEN REGISTERING FOR AN EVENT REMEMBER

Remember to register Students **and** Advisors | Note: Lockdown on Submit | Registration windows close at 5 PM, PST
Invoice will come via Quickbooks shortly after registration closes



WELCOME

Payten Gallatin

Senior Manager, Member Services
SkillsUSA National

Welcome!

Today's Agenda

- I. Welcome
- II. TPP Overview
- III. Membership Benefits
- IV. TPP Pricing
- V. Recap and Questions



Payten Gallatin
*Senior Manager, Member
Services
SkillsUSA*

Total Participation Plan

TPP allows eligible high school and middle school students who are enrolled in technical, skilled and service occupations, including health occupations, to participate in SkillsUSA as an integral part of their education.

That means your entire classroom, school or school district can join SkillsUSA on a single plan that covers national dues, state dues and employability skills training materials for students.

A single school OR an entire district can be on a TPP Agreement

**Minimum of 25 student members to use a TPP agreement*

TPP – High School/Middle School Plan

- TPP requires all students enrolled in a CTE program that SkillsUSA services join as a member.
- If your school requires a program to join under a different CTSO those students are not required to join SkillsUSA.
- Each Individual chapter can be on their own plan or a district/county plan for more savings.

Plan Benefits

- Cost is often more economical than joining each student individually.
- All students registered in CTE programs that SkillsUSA supports are eligible for the many SkillsUSA benefits.
- Educational resources that help teach and promote career ready skills are included as part of the plan.
- **One invoice** is issued for the entire plan; includes student and professional membership and educational resources.
- Perkins dollars could be used to pay for the TPP affiliation plan

District/County TPP Plan

District/County plan

Multiple schools are on one plan.

- Plan is created by **one** person under one organization. Specify billing address and billing contact if different.
- One invoice pays for all schools on the plan (includes student affiliation fee, student resources and professional members).
SkillsUSA will not provide separate invoices to each school on the plan.
- Each individual school/teacher may order their own educational resources to be used or shipped to the individual school or one individual can place the order and distribute internally.

Pricing Breakdown

Students	Affiliation Cost
1-24	Not Eligible
25-99	\$395
100-150	\$640
151-250	\$1,312
251-350	\$1,750
351-500	\$2,185
501-650	\$2,750
651-750	\$3,045
751-1,000	\$3,770
1,001-1,250	\$4,425
1,251-1,650	\$5,340
1,651-2,000	\$5,900
2,001-3,500	\$6,500
3,501-5,000	\$7,550
5,001-7,500	\$8,600
7,501-10,000	\$9,955
10,001-12,000	\$11,555

Educational Resources

Use the Formula below to calculate the required dollars that will be billed as part of your plan.

$$\$5.95 \times \frac{\text{\# of Students on TPP Plan}}{\text{Total Resources Dollars Due}} =$$

NOTE: You must order and pay the retail price of the product you select as part of the plan. The amount on your TPP plan will be used as credit towards your purchase.

If your product order exceeds the TPP credit amount a separate form of payment will be required.

Professional Affiliation

The affiliation plan is inclusive of both state and the national dues. Use the formula and link below to calculate the cost per professional:

State affiliation PLUS
\$20.00 national

[For state affiliation costs click HERE](#)

Minimum of one professional for every 100 students.

Student Affiliation

Educational Resources

Professional Affiliation

Total Cost

TPP Pricing and Details

Price Comparison Example

This example is for 125 students and 2 professionals

TPP Pricing

\$640- Student Affiliation

\$743.75 - Ed Resource (\$5.95)

\$100 - 2 Professionals

Traditional Pricing

\$3,750- (\$30 per student)

\$0 - Educational Resources

\$100 - 2 Professionals

= **\$3,850**

= **\$1,483.75** Price savings of \$2,366.25 + resources!

TPP Pricing and Details

Eligible Educational Resource Options

1. **Career Essentials: Curriculum/Experiences:**
 - Career Essentials: Experiences and Bundles
2. **Career Essentials: Assessments:**
 - Career Essentials: Assessments (Technical and Career Ready Assessments)
3. **Career Essentials: Certifications:**
 - CTE Knowledge and Framework Certification Bundle
 - Essential Element Certifications
4. **Physical Educational Resource Catalog**

Eligible products includes items from Chapter Management, Leadership & Personal Growth, posters and pins.

***These are physical resources mailed to your chapter.*

Not eligible for purchase with TPP credit: Automotive ASE Assessment, Quiz Bowl Timing Tools, OSHA training course, CareerSafe and products on the SkillsUSA clothing and merchandise website.

Questions on the Total Participation Plan?



Payten Gallatin

Senior Manager, Member Services

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770-854-1387

SkillsUSA



SKILLSUSA CUSTOMER CARE

Support for chapter startup, member engagement and chapter operations

HOW THE TEAM CAN HELP

- Start a new chapter
- Engage chapter members
- Strengthen an existing chapter

Customer Care agents can also answer account, membership and general SkillsUSA questions.

AGENT HOURS

MONDAY, WEDNESDAY + FRIDAY

5 AM - 2 PM, PST

TUESDAY + THURSDAY

5 AM - 5 PM, PST

PHONE: 844-875-4557 | EMAIL: CUSTOMERCARE@SKILLSUSA.ORG

COST BREAKDOWN

Current participation costs

MEMBERSHIP DUES

Middle School: **\$12**

High School & College/Postsecondary: **\$30**

Professional: **\$50**

SLSC

Student or Advisor: **\$225** (price increase)

School Observer: **\$100**

Parent: **\$25**

Hotel per night: **\$215** (price decrease)

PRELIMINARY CONTESTS & REGIONALS

Student: **\$10**

NLSC

Student or Advisor: **\$600**

Hotel per night: **\$350**

+ Flight costs



INVOICING

Payment process, late fees and remittance information

QUICKBOOKS PAYMENTS

Use the payment link included with your invoice. No merchant fees applies.

LATE FEES

A \$100 late fee applies every two weeks after the invoice due date.

REGISTRATION HOLD

Outstanding invoices prevent registration for the next conference.

REMITTANCE ADDRESS

SkillsUSA Washington
527 NW Elm Ave, Ste 3 #129
Redmond, OR 97756

ALTERNATES AT SLSC

New process for 2027

- 1 Register alternates invited through the SLSC Draft.**
- 2** Verify advisor contact information for email updates.
- 3** Watch for an alternate deadline on our website and social media.
- 4** Billing will be adjusted.
- 5 Notify us ASAP if an alternate cannot attend.**

CHAMPIONSHIP UPDATE

Technical standards, access and an earlier regional project release

ALL-NEW TECHNICAL STANDARDS

Access current Technical Standards through the Pathful platform on December 4.

SUBMITTED MEMBERS ONLY





SkillsUSA Championships Technical Standards

Primary Career Cluster:	Construction
SOC Code(s):	17-3011 (Visit the U.S. Bureau of Labor Statistics Occupational Classification (SOC) https://www.bls.gov/soc/)
O*NET Code(s):	17-3011.00 (Visit O*NET Online for more data on each code)
SkillsUSA Competition Category:	Skilled and Technical
General Regulations:	Download and review the General Regulations
Competition Updates:	All national competitors must check for updates on the SkillsUSA.org website
Purpose:	To evaluate each competitor's preparatory skills and ability to apply them in a competitive environment
Eligibility:	Open to active SkillsUSA members enrolled in a high school or postsecondary institution
Divisions:	Each state may send one high school and one postsecondary competitor
Clothing Requirement:	Class E: Competition Specific — Business Casual
Safety Instruction and Verification of Training:	N/A
Provided by the Technical Committee:	Equipment and Materials 1. Architectural drafting workstation, space for reference material and 2. Access to power 3. Drafting paper/velum Architectural Drafting, 2026-28 Page 4

Standards and Competencies

SkillsUSA Framework

The SkillsUSA Framework is used to pinpoint the Essential Elements found in Personal Skills, Workplace Skills and Technical Skills Grounded in Academics. Students will be expected to display or explain how they used some of these Essential Elements. For more, visit www.skillsusa.org/essential-elements

Tier 1 Standards

Technical Knowledge

- Understanding basic mathematics, including geometry and algebra
- Knowledge of basic construction methods (e.g., wood framing, concrete, roofing basics)
- Awareness of safety and site protocols
- Familiarity with common building materials
- Understanding how setbacks, property boundaries, and topography affect home placement
- Ability to verify and label dimensions, ceiling heights, and square footage

Drafting and Design Skills

- Basic computer literacy and ability to use drawing software (such as CAD)
- Reading and interpreting simple residential plans
- Ability to produce accurate floor plans, elevations, and site plans using CAD or manual drafting
- Competency in labeling rooms, appliances, doors, windows, and other basic elements
- Ability to read and follow basic design and construction checklists
- Know how to incorporate client revisions effectively
- Hand sketching and field note taking
- Basic artistic skills for drawing and sketching preliminary design ideas

Sample Tasks for Evaluation

- Plan dimensioning and labeling exercises on real or sample floor plans, elevations, and site layouts.
- Assign drafting of basic plans using CAD and manual drawing to reinforce design software skills and hand sketching. Require students to read, interpret, and critique sample residential plans to build analytical skills.
- Organize on-site visits or virtual tours to observe safety protocols and construction techniques in action.
- Provide material samples and require students to identify and specify them for given drawing scenarios.
- Integrate checklist-based plan review for accuracy in dimensions, room sizes, and construction details. Involve students in client revision simulation, responding to mock client requests on original plans.
- Use sketching assignments to develop basic artistic and field note taking ability.
- Facilitate collaborative critique sessions where students present and review draft work for improvement and clarity.

Sample Equipment Needed for Tasks

- Computers with CAD and general office software.

Architectural Drafting, 2026-28 | Page 4

BOEING ASSEMBLER COMPETITION

A live, on-site competition experience at SLSC

WELCOME

Luke Wehrheim

Specialist - Workforce Development



NEW: LIVE AT SLSC - THURS, MAR 25

ROOFING COMPETITION INTEREST MEETING

An opportunity for students and advisors interested in roofing

WELCOME

Adam Collins

Director of SkillsUSA (NRCA)

June Brentanos

Manager of Workforce Development & PRECertification



ANNUAL ROOFING INTEREST MEETING

**Wednesday, September 30
4 PM, PST**

Students, advisors and industry
partners are welcome!

Link coming soon!



METALSMITH JEWELRY DESIGN DEMO CONTEST

A new State Conference opportunity open to all interested students

CONTEST DETAILS

- First-year demonstration contest
- All interested students may participate at State Conference
- Find current information under State-Only Contests
- Open to MS and HS

QUESTIONS?

CONTACT

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MIDDLE SCHOOL CONTESTS

NATIONAL CONTESTS

3D Visualization and Animation	Extemporaneous Speaking	Pin Design
Action Skills	Interactive Application and Video Game Development	Prepared Speech
Additive Manufacturing	Job Interview	Promotional Bulletin Board
American Spirit	Job Skill Demonstration A	Quiz Bowl
Chapter Display	Job Skill Demonstration B	Robotics - Urban Search and Rescue
Commercial sUAS Drone	Mobile Robotics Technology	T-Shirt Design
Community Action Project	Occupational Health and Safety	Team Engineering Challenge
Community Service	Opening and Closing Ceremonies	
Engineering Technology - Design	Outstanding Chapter	

STATE ONLY CONTESTS

2D Animation	Computer Maintenance Technology	First Aid—CPR
Photography	Preventative Athletic Taping	

NATIONAL CONTEST NAME CHANGES

JOB SKILL DEMONSTRATION A

Competitors demonstrate and explain an entry-level **occupational skill related to their area of training**. The demonstration includes performing the skill while clearly explaining the process through practical operations, experiments, displays or other appropriate methods.

JOB SKILL DEMONSTRATION B

Competitors demonstrate and explain an entry-level **technical skill used in any occupational area**. The demonstration includes performing the skill while clearly explaining the process through practical operations, experiments, displays or other appropriate methods.

CAREER PATHWAYS

- Business, Digital Technology and Finance
- Construction, Logistics and Manufacturing
- Creative Arts, Hospitality and Tourism
- Education, Health and Public Service
- Multiple Career Clusters and Cross-Cutting
- Resource Management and Sustainable Energy

BOWTIES & BLUEPRINTS

SkillsUSA Washington's Second Annual Gala

NOVEMBER 5, 2026

5:30 - 8 PM

Pioneer Park Pavilion, Puyallup

Welcome, Angela Sarcano!

WAYS TO HELP

- Donate an auction item or basket
- Nominate or support student speakers
- Help source donations through advisory boards and community partners
- **Looking ahead: consider donating end-of-year student projects to next year's Gala!**

BOWTIES & BLUEPRINTS

Help us fill the auction with donations from across Washington.

WHAT CAN YOU DONATE?

01

A complete themed basket

02

Individual items

Contribute items and our team can assemble



DONATE AN AUCTION ITEM



SILENT AUCTION GOES ONLINE

Bid online or contribute an item to support SkillsUSA Washington.

OCTOBER
29

BIDDING OPENS

BROWSE AND BID FROM ANYWHERE

The online silent auction runs through the Bowties and Blueprints Gala on November 5.

HAVE SOMETHING TO CONTRIBUTE?

We welcome baskets and individual items.



PURCHASE TICKETS



DONATE AN AUCTION ITEM



STUDENT OPPORTUNITY: COURTESY CORPS

Serve at SkillsUSA events while building documented experience

SERVE

Support conference operations at SLSC

REGISTRATION

SLSC registration fees are waived

MEALS

Meals are provided while students are serving.

PORTFOLIO

Volunteer hours are documented and a portfolio letter is provided!

COURTESY CORPS REGISTRATION OPENS WITH SLSC REGISTRATION

For regional volunteer opportunities, contact your Regional Coordinator

CONFERENCE RECAP TEAM

Student opportunity for AV, creative and digital arts programs

4

STUDENTS SELECTED FROM ACROSS WASHINGTON

- Attend SLSC with registration fees covered
- Work alongside an industry team and a professional video company
- Build portfolio experience in conference video production

Application Deadline: **TBD**



APPLICATION

COMMUNICATION



OUR WEBSITE



NEWSLETTER SIGN-UP



SLSC 2027 APP

REGIONAL BREAKOUT ROOMS